

## MINUTES

### CLEVELAND-CUYAHOGA COUNTY PORT AUTHORITY BOARD OF DIRECTORS MEETING Thursday, March 10, 2022

The Meeting of the Cleveland-Cuyahoga County Port Authority Board of Directors was held at the Port Offices (1100 W. 9<sup>th</sup> Street) on Thursday, March 10, 2022 with notice of the meeting information provided to the public in advance. The meeting was called to order by Chair Ramsey at 8:31 a.m. Attendance by roll call showed the following:

#### PRESENT

Pat Ramsey, Chair (via telephone)  
Dave Wondolowski, Vice Chair  
J. Stefan Holmes, Secretary  
Margot Copeland  
Paul Hoogenboom  
Andrew Jackson  
Jan Roller (departed at 10:30 a.m.)  
Peggy Zone Fisher (departed at 10 a.m.)  
Darrell McNair

#### ABSENT & EXCUSED

Having given notice at least two days prior to the meeting and not having previously attended remotely more than 3 times during the past 12 months, Chair Ramsey attended the meeting remotely by teleconference and gave the proper password. Prior to the meeting Chair Ramsey was provided with all meeting-related materials. Chair Ramsey confirmed that she was more than 1/4 mile from the primary meeting location at 1100 West Ninth Street, Cleveland, OH and that she had internet access to receive any material distributed at the meeting, then verified that all Board members could hear and be heard by all other members in attendance.

#### ALSO PRESENT

W. Friedman, President & CEO (departed at 10 a.m.)  
D. Gutheil, Chief Commercial Officer  
C. Naso, Chief Financial Officer  
M. Freilino, Manager, Exec. & Admin. Operations  
M. Rivalsky, Controller (via telephone)  
L. Sternheimer, Director, Urban Planning & Engagement  
N. LaPointe, Director, Planning & Capital Development  
J. Davis, Vice President, External Affairs  
R. Winslow, Finance Director  
R. Snipes, Senior Accountant  
J. Dugan, Senior Accountant  
G. Woodson, Director, Development Finance & Inclusion  
C. Beck, GIS/Environmental Specialist  
J. Baker, Jr., ILA  
A. Jackson, Shark & Minnow  
D. Wilcox, Climaco, Wilcox, Peca, & Garofoli Co., L.P.A  
S. Simpkins, Climaco, Wilcox, Peca, & Garofoli Co., L.P.A  
T. Coyne, Mansour Gavin  
R. Roman, Akerman LLP

### **APPROVAL OF MINUTES**

The minutes of the Board of Directors meetings of December 16, 2021 and January 13, 2022 were presented for approval by the Board, copies having been delivered in advance to all Directors. On motion by Director Hoogenboom, seconded by Director Copeland, and unanimously carried by roll call vote, the Minutes of December 16, 2021 were approved. On motion by Director Holmes, seconded by Director McNair, and unanimously carried by roll call vote, the Minutes of January 13, 2022 were approved.

### **PUBLIC COMMENT PERIOD**

There being no public comment, Chair Ramsey moved to the Chair's Comments.

### **EXECUTIVE SESSION**

#### ***Agenda Item 4***

Chair Ramsey stated the Board would be entering Executive Session for the purposes of: (1) to consider the compensation of a public employee pursuant to R.C. 121.22(G)(1); and (2) to confer with the Port Authority's attorneys to discuss pending court action pursuant to R.C. 121.22(G)(3). On motion by Chair Ramsey, seconded by Director McNair, and unanimously carried by roll call vote, the Board entered into Executive Session at 8:35 a.m. At 9:27 a.m., the Board exited Executive Session and reconvened the meeting.

### **CHAIR'S COMMENTS**

Chair Ramsey addressed the Board and noted that today's agenda is all Maritime and thanked Mr. David Gutheil and his team for their continued hard work. She also thanked Ms. Linda Sternheimer for her efforts on the Cleveland Harbor Eastern Embayment Resilience Study ("CHEERS") and the Irishtown Bend project. Chair Ramsey then congratulated Director Zone Fisher on celebrating her 16<sup>th</sup> anniversary at the Diversity Center of Northeast Ohio. Chair Ramsey requested that Mr. Friedman proceed with the President's Comments.

### **PRESIDENT'S COMMENTS**

Mr. Friedman addressed the Board and noted that the Maritime action items today are all extremely important and have many community benefits. Mr. Friedman noted that he is particularly excited about the CHEERS project and the opportunity it offers.

### **BUDGET & ADMINISTRATION COMMITTEE**

#### ***Agenda Item 5(C)(1)(a) – CEO Goals***

Director Roller addressed the Board of Directors and stated that the Board has discussed and reviewed the CEO's Performance Goals and requested a motion for approval. On motion by Director McNair, seconded by Director Wondolowski, and unanimously carried by roll call vote,

RESOLUTION NO. 2022-02

A RESOLUTION PROVIDING FOR ESTABLISHMENT OF PERFORMANCE BENCHMARKS FOR 2022 UNDER THE THIRD AMENDED AND RESTATED PERSONAL SERVICES AGREEMENT FOR WILLIAM D. FRIEDMAN, PRESIDENT AND CHIEF EXECUTIVE OFFICER OF THE CLEVELAND-CUYAHOGA COUNTY PORT AUTHORITY

was adopted. The resolution in its full text is incorporated into the Resolution Journal of the Port Authority.

**BUDGET & ADMINISTRATION COMMITTEE**

***Agenda Item 5(C)(1)(b) – Election of Officers***

Director Roller noted that typically officers serve a two-year term. These officers were elected last year, so today's vote will be part of fulfilling the two-year policy. Director Roller then asked for a motion approving the following officers: Patricia Ramsey as Chair; David Wondolowski as Vice Chair; and J. Stefan Holmes as Secretary/Fiscal Officer. On motion by Director Hoogenboom, seconded by Director Jackson, and unanimously carried by roll call vote,

RESOLUTION NO. 2022-03

A RESOLUTION REGARDING THE ELECTION OF CURRENT OFFICERS

was adopted. The resolution in its full text is incorporated into the Resolution Journal of the Port Authority.

**MARITIME COMMITTEE**

***Agenda Item 5(C)(2)(a) – Maritime Update***

Mr. Gutheil addressed the Board and referred to a presentation attached hereto as "**Exhibit A**". He noted that 2021 was a good "bounce-back" year from 2020. The container business has more than doubled because of congestion issues at other ports as well as other factors. Director Copeland asked whether there's been any increase in exports and whether situation in Ukraine has affected the Port of Cleveland. Mr. Gutheil replied there's been no impact because of the unrest in Ukraine. It's too early to say whether exports will be impacted. The first ship is scheduled to arrive on April 1. Logistec is looking into machinery for grain. Mr. Friedman added that most grain moves in bulk and there are no facilities in Ohio. The idea is to put grain into containers to export. Director Holmes thanked Mr. Gutheil for his professionalism and keeping things moving through the pandemic.

**MARITIME COMMITTEE**

***Agenda Item 5(C)(2)(b) – Tariff Modifications***

Mr. Gutheil addressed the Board and referred to a presentation attached hereto as “Exhibit A” (slides 6-7). On motion by Director Wondolowski, seconded by Direction Holmes, and unanimously carried by roll call vote (7-0),

RESOLUTION NO. 2022-04

A RESOLUTION AUTHORIZING CHANGES TO PORT OF CLEVELAND TARIFF NO. 1-B

was adopted. The resolution in its full text is incorporated into the Resolution Journal of the Port Authority.

**MARITIME COMMITTEE**

***Agenda Item 5(C)(2)(c) – Irishtown Bend***

Ms. Sternheimer addressed the Board and referred to a presentation attached hereto as “**Exhibit B**”. On motion by Director Wondolowski, seconded by Director Copeland, and unanimously carried by roll call vote (7-0),

RESOLUTION NO. 2022-05

A RESOLUTION RATIFYING AND ACCEPTING \$5,000,000 IN OHIO MARITIME ASSISTANCE PROGRAM (MAP) GRANT FUNDS AND AUTHORIZING AND APPROVING AN AGREEMENT WITH THE OHIO DEPARTMENT OF TRANSPORTATION FOR THE IRISHTOWN BEND STABILIZATION AND REHABILITATION PROJECT

was adopted. The resolution in its full text is incorporated into the Resolution Journal of the Port Authority.

On motion by Director Wondolowski, seconded by Chair Ramsey, and unanimously carried by roll call vote (7-0),

RESOLUTION 2022-06

A RESOLUTION AUTHORIZING AND APPROVING ENTERING INTO THE IRISHTOWN BEND STABILIZATION PARTNER FUNDING AGREEMENT WITH THE NORTHEAST OHIO AREAWIDE COORDINATING AGENCY, THE CITY OF CLEVELAND, AND CUYAHOGA COUNTY FOR A PORTION OF THE FUNDING OF CONTRUCTION ON IRISHTOWN BEND AND AUTHORIZING THE EXPENDITURE OF FUNDS

was adopted. The resolution in its full text is incorporated into the Resolution Journal of the Port Authority.

On motion by Director Wondolowski, seconded by Director Roller, and unanimously carried by roll call vote (7-0),

#### RESOLUTION 2022-07

A RESOLUTION TO APPROVE AND RATIFY THE ACCEPTANCE OF A GRANT IN THE AMOUNT OF \$1,700,000 FROM THE GREAT LAKES RESTORATION INITIATIVE PROGRAM

was adopted. The resolution in its full text is incorporated into the Resolution Journal of the Port Authority.

Director McNair asked whether the funds, once received, are put into a separate account. Mr. Naso replied yes.

#### MARITIME COMMITTEE

*Agenda Item 5(C)(2)(d) – Cleveland Harbor Eastern Embayment Resilience Study (“CHEERS”)*

Ms. Sternheimer addressed the Board and referred to a presentation attached hereto as “Exhibit B” (slides 9-17).

Director Roller asked about the end goal and genesis of the program. Ms. Sternheimer replied that the end goal is to use dredge material from the river to create 150 new acres for citizen accessibility. This is an opportunity to design the end result and have it be more user friendly. It was a genesis of ideas that came from the Port and the Ohio Department of Natural Resources (ODNR) and discussing projects that allowed for resiliency along the coast. Director Holmes noted he’s not familiar with the Black Environmental Leaders Association. Ms. Sternheimer replied that it’s a non-profit group of volunteers that focuses on environmental justice issues in neighborhoods that have previously not had access to the waterfront.

On motion by Director Copeland, seconded by Chair Ramsey, and unanimously carried by roll call vote (6-0),

#### RESOLUTION 2022-08

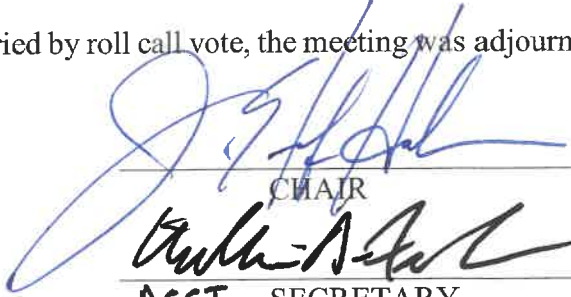
A RESOLUTION RATIFYING AND ACCEPTING \$1,970,000 IN OHIO MARITIME ASSISTANCE PROGRAM (MAP) GRANT FUNDS AND AUTHORIZING AND APPROVING AN AGREEMENT WITH THE OHIO DEPARTMENT OF TRANSPORTATION FOR THE CLEVELAND HARBOR EASTERN EMBAYMENT RESILIENCE STUDY


was adopted. The resolution in its full text is incorporated into the Resolution Journal of the Port Authority.

**PUBLIC COMMENT PERIOD – Non-Agenda Items**

No public comment regarding non-agenda items.

On motion by Chair Ramsey, and unanimously carried by roll call vote, the meeting was adjourned at 9:52 a.m.

  
\_\_\_\_\_  
CHAIR

  
\_\_\_\_\_  
ASST. SECRETARY



**Global Reach. Local Benefit.**

**Board of Directors  
Maritime**

MARCH 10, 2022

# 2021 Maritime Season Review

## Tonnage Review (metric tons)

|            | <u>2021</u> | <u>2020</u> | <u>5 yr avg</u> |
|------------|-------------|-------------|-----------------|
| GC Tonnage | 421,755     | 239,702     | 391,600         |
| Salt       | 134,052     | 103,880     | 118,966         |
| CBT        | 6,943,139   | 4,056,676   | 5,581,046       |
| Containers | 4,810       | 1,590       | 2,552           |
| LeHigh     | 93,653      | 70,949      | 74,865          |

\*GLSLS tons in 2021 (1.7% decrease)





# 2021 Maritime Season Review

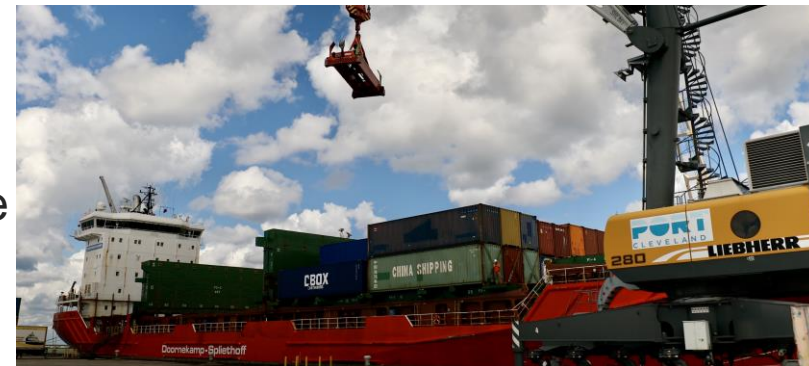
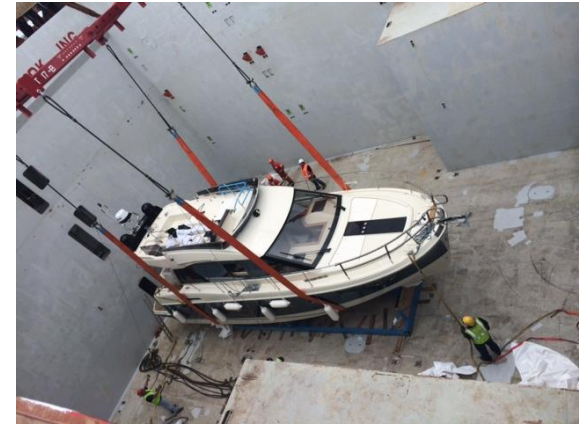
- Tonnage increase due to:
  - Manufacturing demand (steel)
  - Ore tunnel expansion (CBT)
  - Global supply chain congestion lead to more containerized cargo
- Vessel calls
  - 16 more Trans Atlantic calls
  - 15 more barge calls (Canada)
  - 0 cruise vessel calls
- POC/Logistec/ILA COVID response
  - Increased sanitizing & protocols
  - Minimal lost time



# 2021 Maritime Season Review

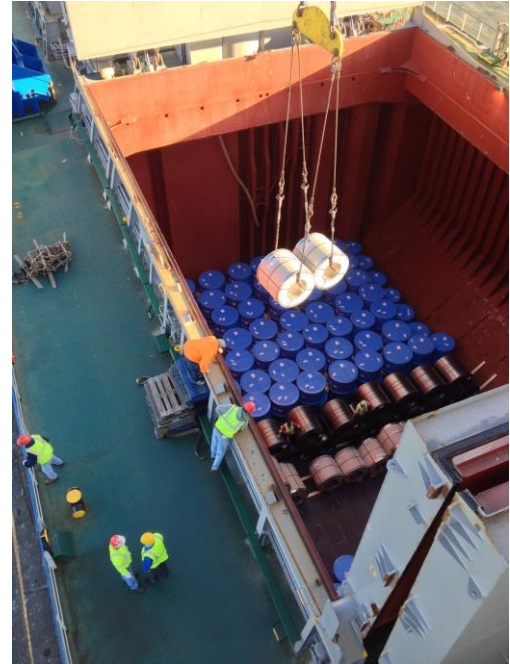
## New Cargoes & Completed Projects:

- Ore Tunnel
  - Significant tonnage increase
- Activated FTZ space at GC terminal
  - Attracted multiple users
  - Additional revenue stream
- GC terminal main gate
  - Greater efficiency
- Spliethoff added container only vessel to Cleveland-Europe Express service
  - Container volumes doubled



# 2022 Initiatives

- Continued optimism for 2022
- International Cargo:
  - Container growth
    - Port congestion driving routing changes
  - Bulk liquid starting July
  - Steel expected to remain strong
- New maritime employee
  - Manage equipment maintenance programs
  - Identify equipment upgrades for 2023 & beyond
- Cruise vessel industry restart
  - 43 calls scheduled for 2022
  - Cruise facility



# Tariff Modifications

- Port annually reviews tariff
- Two changes needed due to cost increases relating to security
- Security fee increasing from \$25/hour \$28/hour for vessels (\$56/hr for 2 guards)
- Truck escort fee increasing from \$50/escort to \$60/escort for non-TWIC holders
- Changes take effect April 1, 2022
- Terminal operators, vessel agents, trucking companies will be notified





# Tariff Modifications

*The Board of Directors is being requested to approve Resolution No. 2022-04 authorizing changes to Port of Cleveland Tariff No. 1-B consistent with those described above.*



**Global Reach. Local Benefit.**

**Board of Directors  
Maritime**

MARCH 10, 2022

# Irishtown Bend

- Maritime Assistance Program Funds
- NOACA, City, County and Port Agreement
- Green Bulkhead Enhancements at Irishtown Bend



## ESTIMATED PROJECT COSTS

|                                    |                     |
|------------------------------------|---------------------|
| Site Preparation                   | \$1,080,000         |
| Earthwork                          | \$8,750,000         |
| Stormwater & Drainage Improvements | \$910,000           |
| Bulkhead Wall                      | \$26,810,000        |
| Miscellaneous Improvements         | \$3,330,000         |
| Franklin Avenue Reconstruction     | \$2,230,000         |
| Green Bulkhead Improvements        | \$1,790,000         |
| Construction & Design Contingency  | \$3,200,000         |
| Design & Construction Services     | \$5,300,000         |
| <b>Total Costs</b>                 | <b>\$53,400,000</b> |

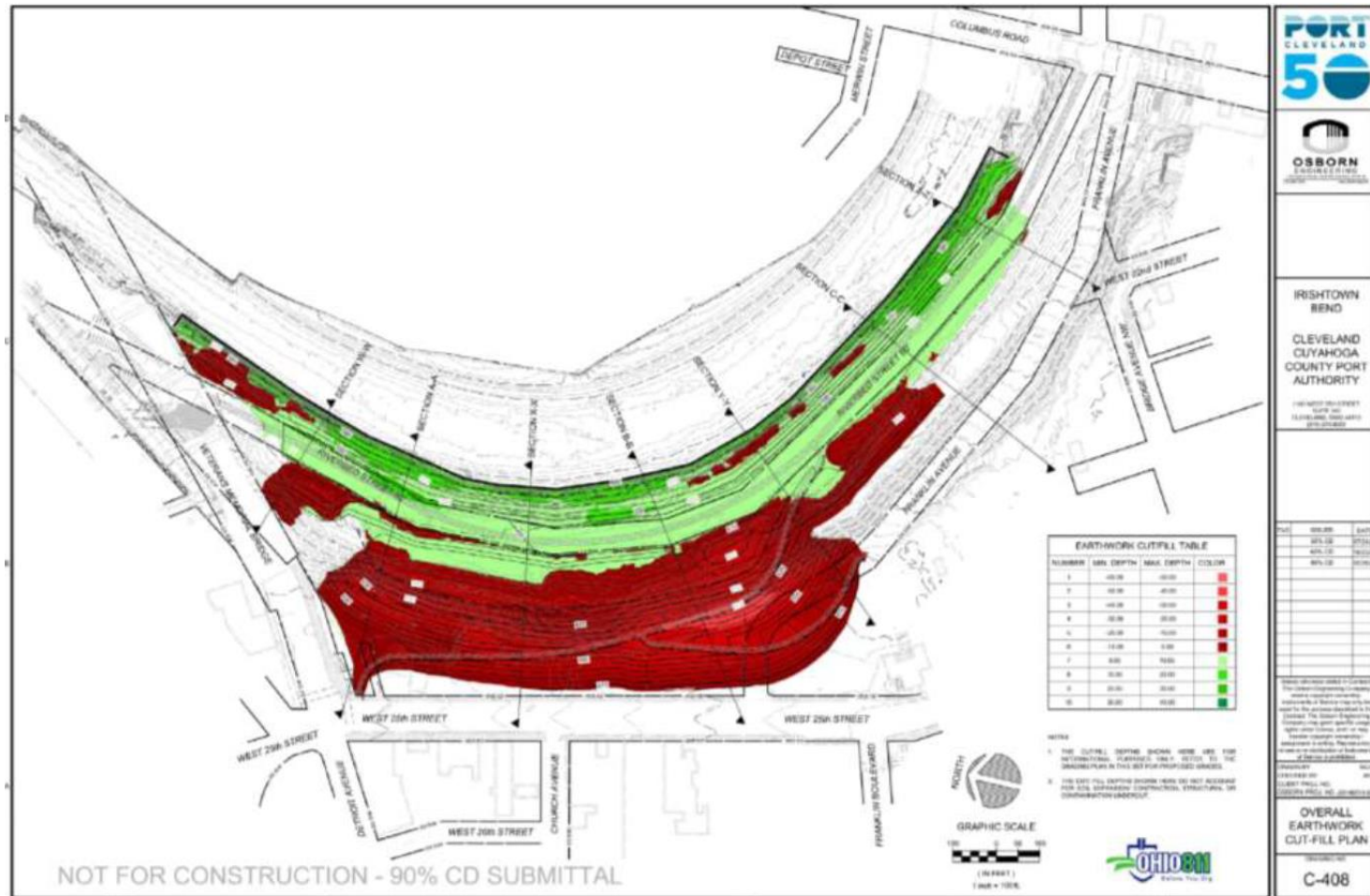
Includes: General conditions, Mobilization, Insurance, Bonds, Escalation

## COMMITTED FUNDS

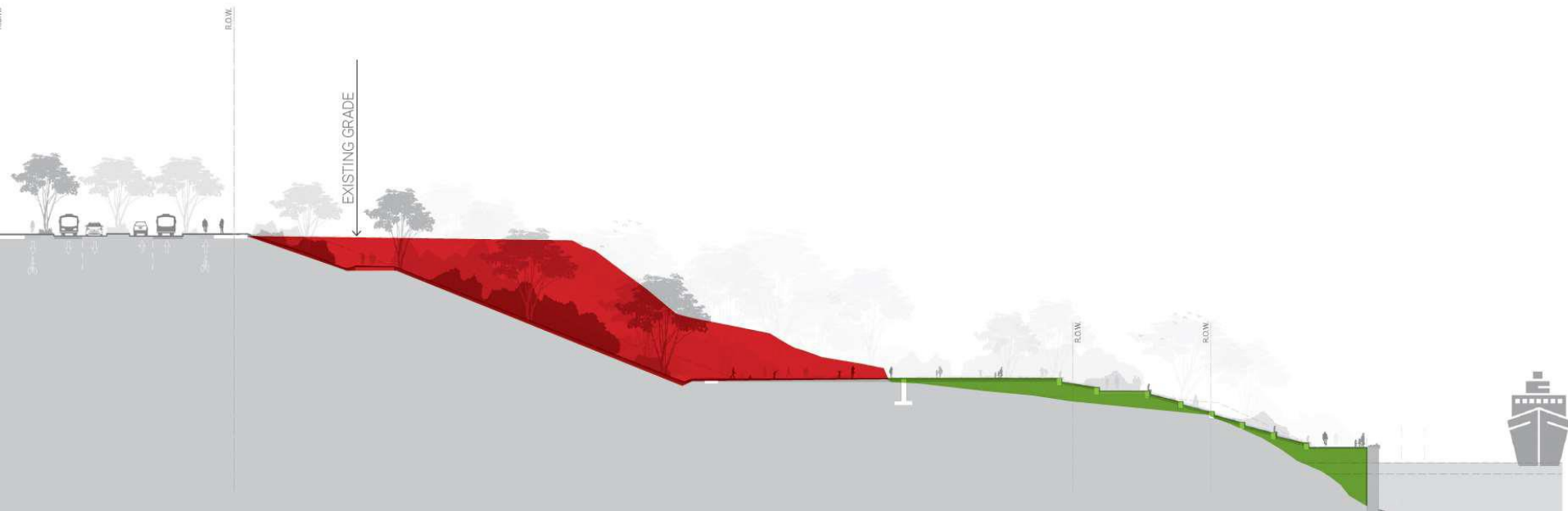
|   |                   |
|---|-------------------|
| USDOT INFRA   | \$ 9,020,000      |
| NOACA CRRSSA  | \$12,787,423      |
| NOACA STBG  | \$3,500,000       |
| Ohio Cap Budget Approps Earmark                                   | \$5,000,000       |
| City of Cleveland (Franklin reconstruct +general project \$3.5MM) | \$ 3,929,800      |
| Cuyahoga County (Franklin + \$2.5 MM general project)             | \$ 4,219,200      |
| Green Bulkhead US EPA   | \$1,700,000       |
| NEORS   | \$7,000,000       |
| Port of Cleveland   | \$5,000,000       |
| ODOT  | \$1,000,000       |
| <b>Total</b>  | <b>53,156,423</b> |



# GRADING PLAN

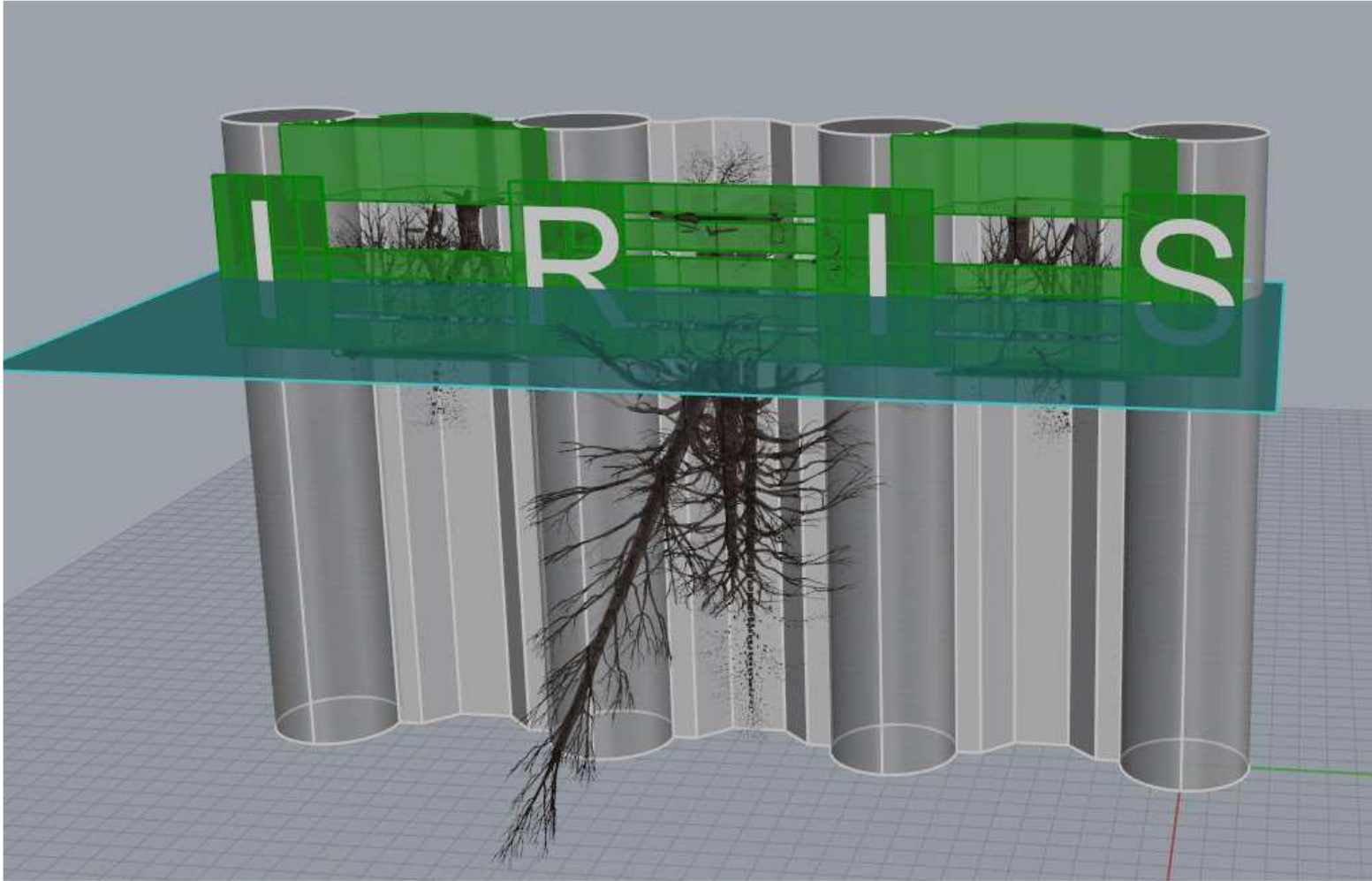


# GRADING SECTION





# GREEN BULKHEAD



# Recommendation

- 1. The Board of Directors is being requested to adopt Resolution No. 2022-XX, authorizing and approving the acceptance of and the execution of necessary agreements required for the Maritime Assistance Program Grant*
- 2. The Board of Directors is being requested to adopt Resolution No. 2022-XX, authorizing and approving the execution of The Irishtown Bend Bank Stabilization Partner Funding Agreement with NOACA, the City of Cleveland and Cuyahoga County for the purposes of using the CRRSAA and local match funds for the Irishtown Bend Stabilization and Rehabilitation Project*
- 3. The Board of Directors is being requested to adopt Resolution No. 2022-XX, authorizing and approving the acceptance of \$1.7 million in Great Lakes Restoration Initiative grant funds and, the execution of all necessary documents relating to the grant*



# CHEERS

## **Embrace the Lake: CHEERS for Access, Equity, and a Resilient Future in Cleveland**

1 OCTOBER 2021



# What is CHEERS?

CHEERS, aka, the **C**leveland **H**arbor **E**astern **E**mbayment Resilience **S**tudy will be a community-focused resiliency plan for the eastern Cleveland lakeshore that will **Embrace the Lake** as an asset for future generations.

The year-long study will focus on leveraging **nature-based solutions** to improve the environment, reconnect communities to the lake, enhance public health and wellness, bolster the economy, and improve aquatic and terrestrial habitats.

# the Partners



City of  
Cleveland



Ohio  
Department of  
Natural  
Resources



Ohio  
Department of  
Transportation



The Port of  
Cleveland



Cleveland  
Metroparks

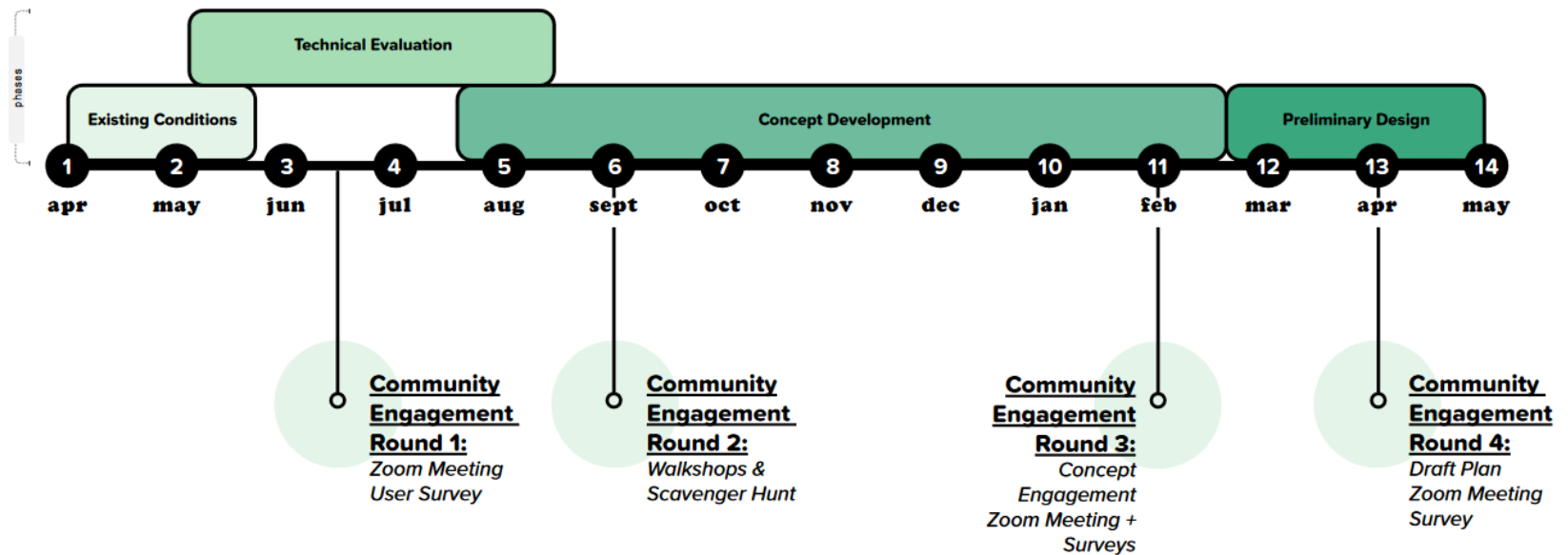


Black  
Environmental  
Leaders  
Association

*Project Funding is provided by a grant  
from the National Fish and Wildlife  
Foundation and matching funds from  
the five project partners.*



# Engagement











FEDERAL BREAKWALL

OVERALL AREA:  
150 ACRES

PHASE B: THE ISLE

36 ACRES

B1: OUTER BREAKWALL

VIEWS PAVILION  
PICNIC GROVE  
LAWN

MULTI-USE TRAIL  
NATURE PLAY

OVERLOOK

NATURE TRAIL

THE ISLE

THE COVE

BOARDWALK  
TRAIL

NATURE PLAY

THE HABITAT  
LOOP  
MARSH WALK

THE LAKESHORE

A2: THE LAKESHORE (WEST)

PHASE A: THE LAKESHORE

64 ACRES (43 acres new land)

LAKE ERIE

VIEWS STEPS

LAWN

PICNIC PAVILION

E. 55<sup>TH</sup> FISHING

CLEVELAND METROPARKS  
LAKEFRONT RESERVATION

E. 55<sup>TH</sup> MARINA

FLEXIBLE EVENT  
SPACE

GIDDINGS  
HABITAT  
SHORE

CLEVELAND LAKEFRONT BIKEWAY

E. 55<sup>TH</sup> GREENWAY

55<sup>TH</sup> STREET  
GATEWAY

NEW PEDESTRIAN  
BRIDGE & GATEWAY

PICNIC GROVE

LAKESHORE BOULEVARD

1-90

E. 72<sup>ND</sup> GREENWAY

E. 72<sup>ND</sup>  
GATEWAY

THE GORDON  
HILLS

CLEVELAND LAKE  
NATURE PRESE

INTERCITY  
YACHT  
CLUB

DOAN HABITAT  
SHORE

# NEXT STEPS

- \$985,000 from the National Fish and Wildlife Foundation (NFWF)'s National Coastal Resilience Fund (NCRF)
- \$985,000 local match in cash and in-kind services from Black Environmental Leaders Association, Cleveland Metroparks, the Port, ODNR, ODOT, and the City of Cleveland (1:1 match as required for the NCRF funding)
- \$1.97 M from the State of Ohio's Maritime Assistance Program (MAP) - this leverages the total \$1.97 M from NFWF and the partners as match

# Recommendation

*The Board of Directors is being requested to adopt Resolution No. 2022-05, authorizing and approving the acceptance of and the execution of necessary agreements required for the Maritime Assistance Program Grant*