

MINUTES

CLEVELAND-CUYAHOGA COUNTY PORT AUTHORITY BOARD OF DIRECTORS MEETING Thursday, February 9, 2023

The Meeting of the Cleveland-Cuyahoga County Port Authority Board of Directors was held at the Port Offices (1100 W. 9th Street) on Thursday, February 9, 2023 with notice of the meeting information provided to the public in advance. Having given notice at least two days prior to the meeting and not having previously attended remotely more than 3 times during the past 12 months, Director Copeland attended the meeting remotely via Zoom and gave the proper password. Prior to the meeting, Director Copeland was provided with all meeting-related materials. Director Copeland confirmed she was more than 1/4 mile from the primary meeting location at 1100 West Ninth Street, Cleveland, OH and had internet access to receive any material distributed at the meeting. It was then verified that all Board members could hear and be heard by all other members in attendance. The meeting was called to order by Chairman Holmes at 9:07 a.m. Attendance by roll call showed the following:

PRESENT

Margot Copeland (via telephone)
J. Stefan Holmes
Andrew Jackson
Daniel O'Malley
Teleangé Thomas (9:10 a.m. arrival)
Dave Wondolowski
Peggy Zone Fisher

ABSENT & EXCUSED

Darrell McNair

ALSO PRESENT

C. Beck, GIS/Environmental Specialist
M. Bocanegra, Chief Legal Council
J. Davis, Vice President, External Affairs
M. Freilino, Manager, Exec. & Admin Operations
W. Friedman, President & Chief Executive Officer
D. Gutheil, Chief Commercial Officer
N. LaPointe, Director, Planning & Capital Development
J. Magyar, Director, Operations & Facilities
C. Naso, Chief Financial Officer
L. Sternheimer, Director, Urban Planning & Engagement
R. Winslow, Vice President, Development Finance
G. Woodson, Director, Development Finance & Inclusion
M. King, Cuyahoga County Council
D. Ferguson, Argonaut
A. Amefia, Argonaut
R. Deane, Argonaut
T. Mohr, Seamen's Service
J. Baker, Jr., ILA
D. Wilcox, Climaco, Wilcox, Peca, & Garofoli Co., L.P.A
S. Simpkins, Climaco, Wilcox, Peca, & Garofoli Co., L.P.A

APPROVAL OF MINUTES

The minutes of the Board of Directors meetings of December 16, 2022 were presented for approval by the Board, copies having been delivered in advance to all Directors. On motion by Director Wondolowski, seconded by Director Zone Fisher, and unanimously carried by roll call vote, the Minutes of December 16, 2022 were approved.

PUBLIC COMMENT PERIOD/CHAIR COMMENTS

There being no public comment, Chairman Holmes proceeded with the Agenda.

PRESIDENTS COMMENTS

Mr. Friedman addressed the Board and provided an update regarding Irishtown Bend litigation. The Osborne Engineering team is working to complete additional design elements, including a wall structure, in the event it's necessary to build around the property at the top of the hill. An update on the conclusion of their design should be ready for the March meeting. There continues to be discussions between the litigating parties regarding a settlement.

Upcoming in March, CEO performance goals are formally adopted by the Board and there will also be officer elections. Officers typically serve two-years in office and there is an election/re-election every March.

MARITIME COMMITTEE

Agenda Item 4(C)(1)(a) – Seamen's Service

Mr. Jared Magyar addressed the Board and introduced Mr. Tim Mohr and Eric Kreutzman, both of Seamen's Service. Mr. Mohr addressed the Board and referred to a presentation attached hereto as "**Exhibit A**". Mr. Mohr thanked the Port for supporting their 60 years of service. Chairman Holmes stated he's grateful for the passion of the volunteers and is appreciative of their continued dedication. Mr. Friedman also thanked Seamen's Service and stated merchant mariners have a very tough job, and they're very fortunate to have services available to them.

MARITIME COMMITTEE

Agenda Item 4(C)(1)(c) – Port of Cleveland Tariff Modifications

Mr. Gutheil addressed the Board and recognized Mr. Magyar and his team for their hard work to ensure daily operations are seamless. Mr. Gutheil then referred to a presentation attached hereto as "**Exhibit B**" (slides 1-4). Director Zone Fisher asked whether the passenger fee is paid when the vessel arrives in port. Mr. Gutheil replied no, the fee is built into the cruise cost. Chairman Holmes asked how the Port of Cleveland security fee compares to that of other ports. Mr. Gutheil replied that Cleveland's fee is on the low to medium side compared to others.

On motion by Director Zone Fisher, seconded by Director Thomas, and unanimously carried by roll call vote,

RESOLUTION NO. 2023-01

A RESOLUTION AUTHORIZING CHANGES TO PORT OF CLEVELAND TARIFF NO. 1-B

was adopted. The resolution in its full text is incorporated into the Resolution Journal of the Port Authority.

MARITIME COMMITTEE

Agenda Item 4(C)(1)(b) – 2022 Season Review

Mr. Gutheil then referred to a presentation attached hereto as “**Exhibit B**” (slides 5-9). Director Thomas stated that the increase in cruise calls is impressive and asked whether it’s the result of an intentional business strategy or just the market finding its way back from the pandemic. Mr. Gutheil replied it’s both. Last year the Port Authority and the St. Lawrence Seaway met with three cruise lines and asked them to call Cleveland. Viking was already on the schedule, and the other two lines were added following the discussion. The Port doesn’t make much revenue on the cruise business, it’s more for the local economy and the economic impact of the customers visiting the city. Director O’Malley asked how many cruise calls were in 2022. Mr. Gutheil replied 37.

BUDGET & ADMINISTRATION COMMITTEE

Agenda Item 4(C)(2)(a) – Certificate of Records Disposal

Mr. Carl Naso addressed the Board and referred to pages 10-14 of the Agenda. There being no questions, on motion by Director Thomas, seconded by Director Zone Fisher, and unanimously carried by roll call vote,

RESOLUTION NO. 2023-02

A RESOLUTION APPROVING THE ADOPTION OF THE CLEVELAND-
CUYAHOGA COUNTY PORT AUTHORITY CERTIFICATE OF RECORDS
DISPOSAL (FORM RC-3) TO BE FILED PURSUANT TO THE OHIO LOCAL
GOVERNMENT RECORDS PROGRAM OF THE
OHIO HISTORICAL SOCIETY

was adopted. The resolution in its full text is incorporated into the Resolution Journal of the Port Authority.

BUDGET & ADMINISTRATION COMMITTEE

Agenda Item 4(C)(2)(b) – ODOT Settlement

Ms. Maria Bocanegra addressed the Board and referred to pages 15-18 of the Agenda. Director Jackson asked about the original amount of the lawsuit. Ms. Bocanegra replied it was close to \$1 million.

On motion by Director Jackson, seconded by Director Wondolowski, and unanimously carried by roll call vote,

RESOLUTION NO. 2023-03

A RESOLUTION AUTHORIZING AND APPROVING THE EXECUTION
AND DELIVERY OF A SETTLEMENT AGREEMENT WITH THE OHIO
DEPARTMENT OF TRANSPORTATION AND OTHERS AND
AUTHORIZING THE EXPENDITURE OF FUNDS FROM MONIES
PREVIOUSLY APPROPRIATED IN THE FY2023 OPERATING BUDGET

was adopted. The resolution in its full text is incorporated into the Resolution Journal of the Port Authority.

BUDGET & ADMINISTRATION COMMITTEE

Agenda Item 4(C)(2)(c) – Community Investment Fund

Mr. Davis addressed the Board and referred to pages 19-22 of the Agenda.

On motion by Director Zone Fisher, seconded by Director Wondolowski, and unanimously carried by roll call vote,

RESOLUTION NO. 2023-04

A RESOLUTION ACCEPTING THE RECOMMENDATION FROM THE
PORT COMMUNITY INVESTMENT FUND COMMITTEE CHAIR AND
AWARDING A GRANT TO ARGONAUT CLEVELAND IN THE TOTAL
AMOUNT OF \$105,000.00 AND AUTHORIZING EXPENDITURE OF FUNDS
PREVIOUSLY APPROPRIATED FOR THE PORT COMMUNITY
INVESTMENT FUND

was adopted. The resolution in its full text is incorporated into the Resolution Journal of the Port Authority.

REAL ESTATE & DEVELOPMENT FINANCE COMMITTEE

Agenda Item 4(C)(3)(a) – Contingency Reserve Fund for the Development Finance Bond Fund Program

Mr. Naso and Ms. Rhonda Winslow addressed the Board of Directors and referred to pages 23-28 of the Agenda. Chairman Holmes stated that this resolution will empower staff to do what's necessary to maintain the Port's bond fund rating.

On motion by Director Wondolowski, seconded by Director Zone Fisher, and unanimously carried by roll call vote,

RESOLUTION NO. 2023-05

**A RESOLUTION AUTHORIZING AND APPROVING CRITERIA FOR UTILIZING THE
CONTINGENCY RESERVE FUND FOR THE DEVELOPMENT FINANCE BOND FUND
PROGRAM UNDER CERTAIN CIRCUMSTANCES**

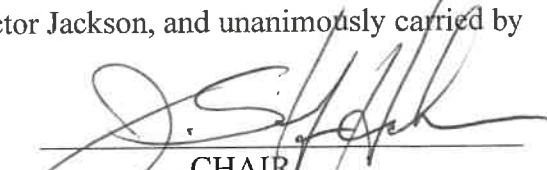


was adopted. The resolution in its full text is incorporated into the Resolution Journal of the Port Authority.

PUBLIC COMMENT PERIOD – Non-Agenda Items

No public comment regarding non-agenda items.

Chairman Holmes noted that there will not be Executive Session.

On motion by Director Wondolowski, seconded by Director Jackson, and unanimously carried by roll call vote, the meeting was adjourned at 10:13 a.m.


CHAIR

SECRETARY

VICE CHAIR

Seamen's Service

Welcoming International Seafarers to Cleveland Since 1964



Claire MacMurray Howard, 104, author, started Seamen's Service

ALANA BARANICK
Plain Dealer Reporter

Claire MacMurray Howard, 104, former Plain Dealer columnist, best-selling author and founder of Cleveland Seamen's Service, died yesterday at her home in Cleveland.

From 1936 to 1965, using Claire MacMurray as her byline, she wrote "Good Morning," which she once described as "a housewifely column, written in the present time as though I was talking to a friend."

Her first book, "And Beat Him When He Sneezes," a compilation of columns that focused on the antics of her three sons, was published in 1941.

It was on a national bestsellers list for seven months, translated into Braille and sent to overseas libraries as an example of the American way of life. The book also inspired a family comedy series, "Nichols Family of Five," that aired nationally on NBC radio.

Her second book, "Out on a Limbo," printed in 1944, was on the bestseller list twice as long as the first.

She retired from the newspaper in 1965, not long after starting the Cleveland Seamen's Service, a nonprofit organization that offers hospitality to merchant seamen whose ships dock in Cleveland.

dedicated Seamen's Service



PLAIN DEALER FILE PHOTOGRAPH

This photograph of Claire MacMurray Howard was made in 1986, when the former Plain Dealer columnist was active in the Cleveland Seamen's Service.



In 1964 Claire Howard, a writer for the Plain Dealer, led the effort to start Seamen's Service to welcome the city's new visitors.

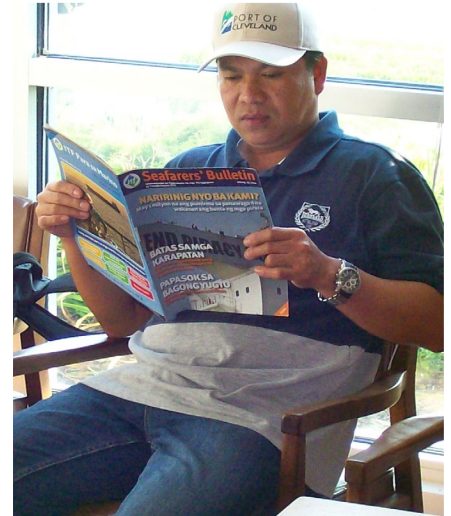
SEAMAN'S SERVICE ASSISTANCE

- Volunteer organization works on behalf of Port of Cleveland
 - Receives in-kind support
- Provides assistance to international vessel crew members
- Provides local transportation assistance
 - Shopping
 - Medical appointments
 - Recreation activities
- Helps contacting family members



Seaman's Service Assistance

- Many crews could not leave vessels during COVID
- Seaman's Service brought supplies on board
- Home away from home for crew
- Assisted crews with vaccinations during pandemic
- Offer Wifi, snacks, phone SIM cards in office at Port



SEAMEN'S SERVICE



Welcome

Serve

Support



Board of Directors

Maritime

February 9, 2023

Tariff Modifications

- Port staff reviews tariff annually
- Last revision in 2022
- Substantial changes have occurred to operation
- Increased activity at general cargo dock
- Changes in tariff necessary due to increased costs & activity



Tariff Modifications

- Truck fee increase from \$60.00 to \$65.00
 - Credit card or commercial check
- Removal of reference to Buckeye Booster
- Cruise passenger fee increase from \$12.50/passenger to \$15.00/passenger
- Change verbiage for use of Dock 28
 - Priority for cruise vessels requiring CBP
- Increase in hourly crane charge from \$175.00/hour to \$195.00/hour
- Facility security fee increase from \$28.00/hour to \$30.50/hour (1 guard) or \$56.00/hour to \$61.00/hour (2 guards)
- Changes take effect April 1, 2023



Tariff Modifications

The Board of Directors is being requested to approve Resolution No. 2023-01 authorizing changes to Port of Cleveland Tariff No. 1-B consistent with those described above.

2022 Review

Tonnage Review (metric tons)

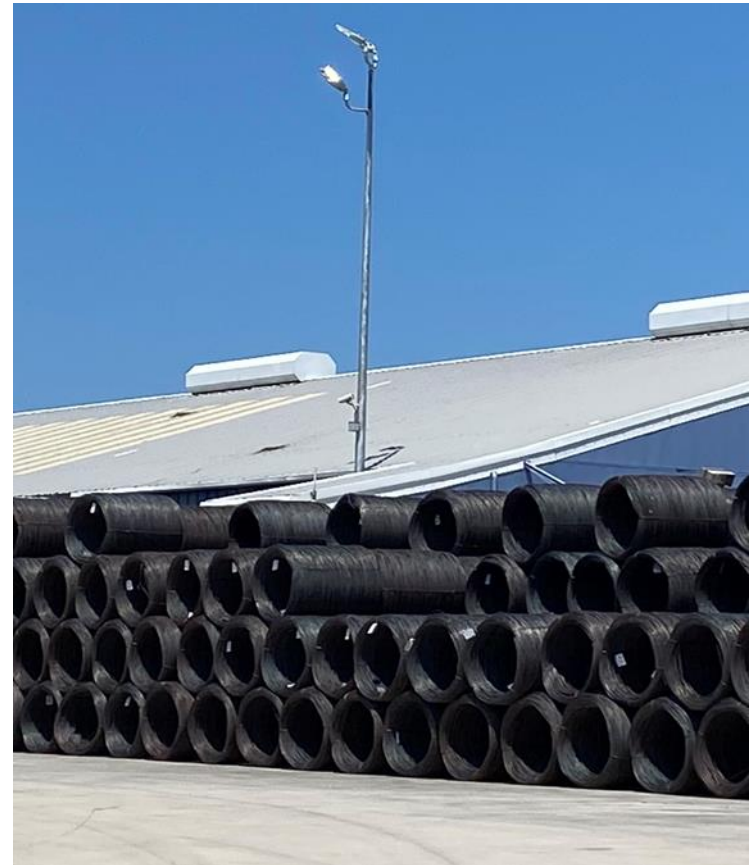
	<u>2022</u>	<u>2021</u>	<u>5 yr avg</u>
GC Tonnage	525,486	421,755	402,886
CBT	4,896,310	6,943,139	5,327,938
Containers (TEU)	9,978	4,810	4,956
LeHigh	103,282	93,653	79,964

*now Heidelberg Materials



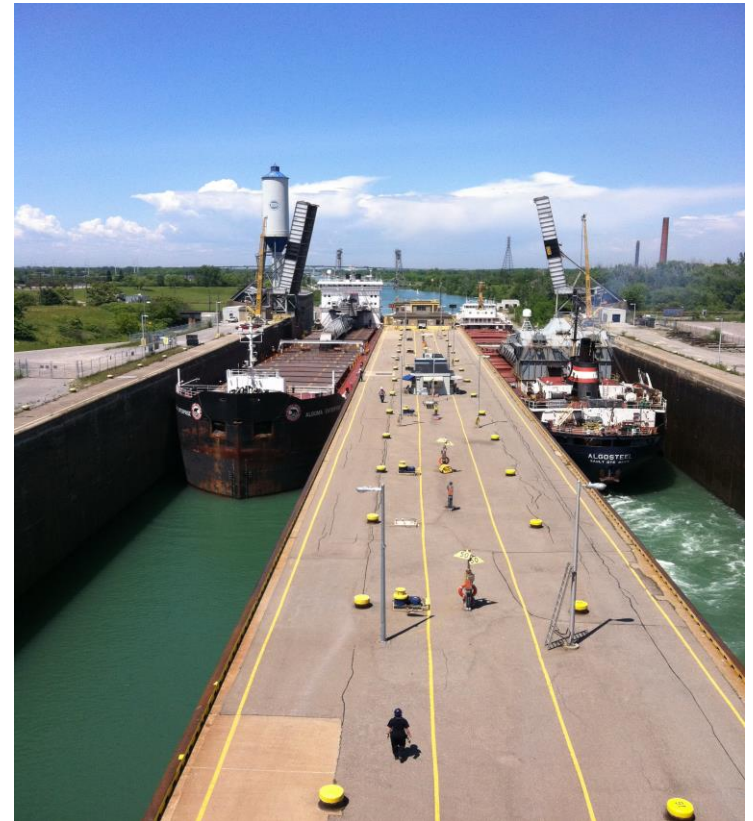
2022 Review

- General Cargo
 - Steel demand strong in local market
 - Transatlantic container demand & rates still strong – Transpacific market has stabilized
 - POC taking advantage of congestion
 - FTZ storage has occurred mostly in 3rd & 4th quarters - year end inventory push
 - Salties and barge calls both increased
 - Cruise industry rebounded – 37 visits & 5116 passengers
- CBT
 - Tonnage decrease due to maintenance on furnace at Cliffs steel mill until August 1 and loss of limestone business
 - Tonnage rebounded last 5 months of 2022



Industry News

- GLSLS tons in 2022 = 5% decrease/36M MT
 - Iron Ore and Grain decreased
 - General Cargo decreased 22%
- Congestion at west coast ports has subsided
- Container sector
 - Top 9 lines control 83% of capacity
 - Opportunities for niche lines
 - Trans-Pacific Rates have returned to pre-COVID levels
 - Trans-Atlantic rates remain strong – helps CEE
- More discussion of short sea service within GLSLS – green corridors
- Labor contract negotiations in process at west coast and Great Lakes ports
- Trucking and rail industry staffing issues affecting supply chains



2023 Outlook

- Steel importers cautious in 2023 due to inflation concerns & slowing economy
- Container volume - room for growth in exports – vessels full WB
 - Search for “niche” cargoes
- Bulk liquid cargo start-up in April
- Limestone cargo at CBT lost due to energy plant shutdown on Ohio river
 - Working on new cargo as replacement
- 53 cruise vessel calls scheduled for 2023
- Maintenance – pursuing parts sharing program with other GL ports



A blue-tinted photograph of a port scene. In the foreground, a large cargo ship is docked, with the name "FORTUNAGRACHT" and the number "405" visible on its side. The ship is loaded with numerous shipping containers. In the background, a city skyline is visible, featuring several tall buildings, including a prominent skyscraper on the left and a building with a distinctive spire on the right. The overall scene is industrial and urban.

PORT CLEVELAND