

James H. I. Weakley

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EXPERIENCE

2002 - Present

PRESIDENT LAKE CARRIERS' ASSOCIATION, CLEVELAND, OH

- Represents 15 companies and 55 U.S.-Flag vessels moving dry cargo on the Great Lakes.
- Successfully lobbied to exempt steam and large diesel engine powered Lakers from EPA proposed emission standards. Saved industry \$275 million in fuel costs over 2.5 years.
- Lobbied to increase Army Corps' budget for Great Lakes Region by \$30 million in FY 2008.
- Changed Federal Tonnage Tax law to improve competitiveness of U.S.-Flag Lakers.
- Delivered Congressional Testimony before Senate and House hearings on invasive species, Coast Guard Marine Safety Missions, icebreaking and Army Corps Funding.
- Defeated Wisconsin Clean Water Act requirements that would have closed its ports and shipyards in December 2008. Defeated proposed WI State law on ballast water.
- Successfully amended proposed Ohio regulations to distinguish between vessel types.
- Appointed Commissioner for the State of Ohio by Governor Bob Taft to the Great Lakes Commission and continue to serve under Governor Strickland.
- Member of Board of Directors for Maritime Cabotage Task Force – 400-plus members from industry and labor dedicated to promoting the U.S. Cabotage laws.
- Changed Canadian law and overturned Canadian Coast Guard regulation charging U.S.-flag vessels a higher navigation user fee than Canadian-Flag vessels. Saved industry more than one million dollars per year in fees paid to Canadian Government.
- Represented industry during Great Lakes Regional Collaboration, Council of Great Lakes Governors, Marine Transportation National Advisory Committee, Cleveland Waterfront Plan, and International Joint Commission's Upper Lakes Study.
- Created alternate vessel security plan for Great Lakes Vessels and received Coast Guard plan approval. Amended CG regulations to allow Laker eligibility.
- Served as co-chair of the Great Lakes Regional Dredging Team.
- President of Great Lakes Maritime Task Force – expanded membership to include port authorities and shippers. Refocused organization on dredging and infrastructure funding – doubled size of membership.
- Chairman of Board of Visitors for the Great Lakes Maritime Academy.

2001 - 2002

MARITIME SECURITY OFFICER U.S. COAST GUARD, CLEVELAND, OH

- Recalled to active Duty on September 14 to manage Crisis Action Center for Great Lakes.
- Decorated with Coast Guard Achievement Medal and Department of Transportation's 9-11 Medal.
- Developed system for tracking commercial vessels in the Great Lakes/St. Lawrence Seaway.
- Updated Operations and Contingency Plans. Project officer for developing Coast Guard's war plan for Great Lakes Region.
- Prepared numerous Homeland Security briefings for Congressman, Governors and Senior Military Officers.

2001

Jan. – Sept.

INSIDE BRAND MANAGER DEALER TIRE, CLEVELAND, OH

- Negotiated contracts with Toyota Motor Sales, Gulf States Toyota, Mercedes and BMW.
- Supervised customer relationship management (CRM) software implementation team.
- Increased monthly Toyota business in 9 months: gross revenue by 286%, units sold by 177% and gross profit by 434%.

1994 - 2001

OPERATIONS MANAGER THE INTERLAKE STEAMSHIP COMPANY, CLEVELAND, OH

- Managed daily operations of 11 vessel fleet and handled legal claims.

- Implemented "Maintenance Department" concept for the first time on a U.S. Flag vessel. Resulted in operational efficiencies and significant labor savings.
- Created the Streamlined Inspection Program (SIP) for complying with CG regulations.
- Nominated for Vice President's "Hammer Award" for reinventing government.
- Received Secretary of Transportation's "Team Award" for industry/government partnerships.
- Implemented ISO 9002 and ISM Quality Management Systems - first "QS" vessel company.
- Negotiated significant savings in labor contract. Industry spokesman at operations table.
- Appointed to National Academy of Sciences Symposium on Maritime Safety.

1993 – 1994

PERSONNEL DIRECTOR THE INTERLAKE STEAMSHIP COMPANY, CLEVELAND, OH

- Administered two labor contracts on 11 different ships.
- Created Hiring Center and Safety Program. Reduced insurance premiums by 26 percent.
- Won \$750k judgment from shipyard. Managed case and testified as an expert witness.

1989 – 1993

PLANNING OFFICER AND AIDE DE CAMP U.S. COAST GUARD, CLEVELAND, OH

- Received Federal Executive Board's "Outstanding Service Award."
- Awarded Congressman Louis Stokes' "Superior Public Service Certificate."
- Represented U.S. Coast Guard in planning and execution of Desert Storm Welcome Home Celebrations in 5 cities, guests included General Powell and President Bush.
- Orchestrated joint planning conference between U.S. and Canadian Coast Guards.

1989
June - Dec

LAKE CARRIERS ASSOCIATION INDUSTRY TRAINING PROGRAM, CLEVELAND, OH

- Studied Great Lakes shipping industry, meeting with U.S. and Canadian operators.
- Rode numerous ships operated by several companies from Duluth to Point Noire.
- Interviewed dock managers, steel producers, union officials, regulators, industry leaders, and mine operators.
- Authored technical paper on Great Lakes shipping.

1986 – 1989

PORT INFORMATION OFFICER/MARINE INSPECTOR U.S. COAST GUARD, PHILADELPHIA, PA

- Led multi-agency public affairs team during 300,000-gallon oil spill.
- Inspected 11 major refineries and hundreds of ships for regulatory compliance.
- Created Delaware Valley Marine Firefighting Task Force.
- Executed hundreds of search and rescue cases and inspected thousands of merchant ships.

1984 – 1986

ENGINEERING OFFICER USCGC MIDGETT, SAN FRANCISCO, CA

- Operated gas turbine and diesel engine plant. Qualified for bridge and engine room navigation watches.
- Supervised Engineering Supply, Electrical and Auxiliary Divisions (50 people).

EDUCATION

1999
1984

EXECUTIVE MBA - Case Western Reserve University, Cleveland, OH

BS (MANAGEMENT) - U.S. Coast Guard Academy, New London, CT

OTHER

Certificates of completion for Quality Management Systems Auditor/Senior Auditor,
Retired as Commander from Coast Guard Reserves
Member of American Bureau of Shipping