



## **PRESS RELEASE**

*For Immediate Release*

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### **Port Authority Taps New VP of Planning and Development**

**Cleveland, Oh – June 6, 2011**—The Cleveland-Cuyahoga County Port Authority has hired Brian Lynch, a veteran consultant and business professional, as its vice president of planning and development.

Lynch comes to the newly created position with more than 19 years experience helping companies in the United States, Europe, and Asia develop business opportunities and re-engineer international supply chains to be far more efficient and cost effective.

Lynch will administer the Port's strategic plan, identify capital improvement projects, oversee environmental and sediment-management initiatives, and devise methods to evaluate the performance of key objectives.

"Brian brings an impressive combination of skills and knowledge to this position," said Will Friedman, Port President and CEO. "The port will benefit from his years of national and international experience in business development and planning."

Lynch most recently worked for Ernst & Young as a manager in its supply chain advisory services practice. He helped clients streamline processes and improve both their operating and financial performance. He previously spent 14 years with FedEx—including two years in The Netherlands—in various management positions, recruiting new clients and business, overseeing a team that designed supply chain and distribution networks, and directing sustainable initiatives that helped global transportation clients reduce their carbon footprints sometimes dramatically.

"I'm excited about the opportunity to be part of such a great management team here at the Port," Lynch said. "While I've had the opportunity to work and live all over the world, my heart lies here in Cleveland. I am passionate about this region and look forward to doing my part to help advance the mission of the Port."

Born and raised in Northeast Ohio, Lynch has both a bachelor's degree and master's degree in business administration.

*The Cleveland-Cuyahoga County Port Authority operates the Port of Cleveland and provides innovative financing services for a wide range of development projects in Northeast Ohio. Nearly 18,000 jobs and 1.8 billion in economic activity result from the 13 million tons of cargo that move through the Cleveland harbor on average each year.*